

**TIDE WATER OIL CO. (INDIA) LTD**

**TENDER**

**FOR**

**SLUMP SALE OF WIND TURBINE GENERATION SETS**

**ON**

**“AS IS WHERE IS BASIS”**

**TENDER NO: TWO/BD/001/20171011**

**TIDE WATER OIL CO. (INDIA) LTD.**

**8, Dr. Rajendra Prasad Sarani | Kolkata 700 001**

**Phone: 033-2242 1086 | Fax: 033-2242 8770**

**Website : <http://www.tidewaterindia.com>**

**Ref. No :-** TWO/BD/001/20171011

**Dated :**

**M/s.**

**Subject: Sale of Wind Turbine Generation Sets on as is where is basis.**

Dear Sir,

Tender document in respect of sale of Wind Turbine Generation Sets as per list given at Annexure-A, containing 15 pages as details given at page 3 (Index) are forwarded herewith.

Please note that the sealed tenders duly filled in will be received in the office of the Executive Director on or before **15.01.2018 up to 2 p.m.**

The price can be quoted for Wind **Turbine Generation Sets** as given at Annexure A of the Tender Document.

The tender should be signed and dated by the Authorized Signatory in all the pages including the pages provided for in the Tender Document.

The Competent Authority reserves the right to accept / reject any or all offers.

This letter shall form part of the contract and must be signed and returned along with the tender documents.

For Executive Director  
**TIDE WATER OIL CO. (INDIA) LTD.**

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### **NOTICE INVITING TENDER**

Sealed tenders are hereby invited on behalf of Executive Director, TIDE WATER OIL CO. (INDIA) LTD., 8, Dr. Rajendra Prasad Sarani, Kolkata 700 001 from Industry owners, Machine Traders, Individuals and others who are interested in buying Wind Turbine Generation Sets as per list given at Annexure-A so as to reach to Executive Director, TIDE WATER OIL CO. (INDIA) LTD., 8, Dr. Rajendra Prasad Sarani, Kolkata 700 001 up to **2 p.m. on 15.01.2018**. The details of Tender are summarized below:

a)	Name of the Wind Turbine Generation Sets	<b>As per Annexure - A</b>
b)	Earnest Money Deposit	<b>Rs. 4,00,000/-</b>
c)	Cost of Tender Document	<b>Nil</b>
d)	Time for submission of Security deposit ( 5% of price bid as a DD or Bank Guaranty)	Within 2 working days from the communication of acceptance of bid
e)	Wind Turbine Generation Sets – Sale completion time	<b>Cutoff date shall be within 01.03.2018 to 16.03.2018</b>
f)	Last date of submission of completed tender documents	<b>15.01.2018 up to 2 p.m.</b>
g)	Date of opening of Tender	<b>After 16.01.2018</b>

1. Tender Document may be downloaded from our website [www.tidewaterindia.com/tenders](http://www.tidewaterindia.com/tenders) from **07.11.2017 to 15.01.2018**.
2. The other Terms and Conditions applicable to this tender have been incorporated in the tender documents.
3. The Competent Authority reserves the right to reject all or any tender wholly or partly without assigning any reason whatsoever.

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### **INSTRUCTION TO THE TENDERERS**

The Tender shall be submitted in accordance with these instructions and any tender not conforming thereto is liable to be rejected. These instructions shall form part of the tender and contract.

1. The tender offer should be submitted in two separate sealed covers, super scribed **TECHNICAL** and **COMMERCIAL**. Both sealed covers shall be enclosed in bigger envelope super scribed as **“BID FOR WTGs”** on front face of the bigger envelope. The bigger envelope together with ‘Technical’ and ‘Commercial’ Bids - should be sent to our head office:

**TIDE WATER OIL CO. (INDIA) LTD.**  
**8, Dr. Rajendra Prasad Sarani | Kolkata 700 001**  
**Phone: 033-2242 1086 | Fax: 033-2242 8770**

#### **2. Technical and Commercial bids**

##### **2.1. Cover 1 : Technical bid**

- 2.1.1. The Tender technical Bid shall include the following :

1.	Form of Tender (as per format in Page 7)
2.	General information about the Bidder covering company name, contact details, area of business, financial details for last 3 years, GST details etc. (as per format in Annexure –B alongwith supporting);
3.	Earnest Money Deposit (Refundable) Earnest Money Deposit: The value of earnest money to be deposited with this tender is Rs. 4,00,000 (Rs. Four Lacs). The EMD should be in the form of Demand Draft or Pay Order in favour of <b>“TIDE WATER OIL CO. (INDIA) LTD.”</b> payable at Kolkata. The EMD shall not bear any interest and shall be returned once Price bids are opened & accepted.
4.	Tender document duly signed and stamped on all pages
5	A draft of MOU indicating process of transfer of properties should be enclosed. The final terms of MOU shall be decided together by TWOCIL and successful tenderer after acceptance of price bid.

- 2.1.2. Any other necessary document should be provided on request.

## **2.2 Cover 2: Commercial Bid**

1. This section includes commercial terms and conditions like taxes, duties, payments etc. All terms & conditions in this regard should be clearly mentioned.
  2. This section shall contain price details in figures and words for the offered price for 2 WTGs together.
  3. Offer Validity: The offer should remain valid for 120 days from the date of opening of the tender for acceptance.
  4. **Reserve Price: Rs 9 Crore for 2 WTGs.**
  5. Price Bids can be submitted only once.
- 
3. The last date to submit the bid is **15.01.2018 till 14: 00 Hrs (IST)**. Price bid will be opened after finalization of technical & commercial bids.
  4. The tender shall be completed in all respect (should be signed and dated by the Authorised Signatory in all pages).
  5. The Tenderers are free to inspect the tendered machines at the locations specified in **Annexure A.**

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**FORM OF TENDER**

**The Executive Director**  
**TIDE WATER OIL CO. (INDIA) LTD.,**  
8, Dr. Rajendra Prasad Sarani,  
Kolkata 700 001

**Subject: Offer for Wind Turbine Generation Sets on “AS IS WHERE IS BASIS”**

Dear Sir,

HAVING EXAMINED AND PERUSED THE FOLLOWING DOCUMENTS :

1. Notice Inviting Tender
2. Instruction to the Tenderers
3. Form of Tender
4. Terms & Conditions for Disposal

I/We hereby submit our TECHNICAL & COMMERCIAL offers in the enclosed format. The validity of the offer is 120 days from the date of submission of tenders. Should our tender be accepted,

I/We agree:-

1. A sum of **Rs. 4,00,000/- (Rupees Four Lakh only)** which is being furnished as Earnest Money Deposit shall be retained by TIDE WATER OIL CO. (INDIA) LTD.( hereinafter to be referred as TWOCIL), on account of security deposit.
2. The tender document along with your delivery instructions shall constitute the binding contract between us and TIDE WATER OIL CO. (INDIA) LTD., I / We fully understand that the written agreement to be entered into between me/ us and TWOCIL shall be the foundation of the rights of both the parties and the contract shall not be deemed to be complete until the agreement has first been signed by me / us and then by the officer authorized to enter into contract on behalf of TWOCIL.

3. In the event of failure to submit Security Deposit (5% of price bid) in the form of DD or Bank Guaranty within stipulated time of 2 days period after communication of acceptance of our tender, you shall be at liberty to forfeit the Earnest Money Deposit.
4. In the event of failure to take delivery of the Wind Turbine Generation Sets within cut-off date (**within 01.03.2018 to 16.03.2018**) in full, you shall be at liberty to forfeit the Security Deposit and Earnest Money Deposit submitted by us.
5. I / We declare that I/we shall visit your office for finalization of MOU within 7 working days after acceptance of our tender offer.
6. I / We declare that the statements made and the information provided in our offer are true and correct in all respects. We authorize TWOCIL or its authorized representatives to conduct any investigation to verify correctness of the statements, documents & information submitted by us and to clarify the financial and technical aspects of this offer.
7. I / We understand that in the event of any information / documents provided by us are found to be incorrect / false, our application shall be liable for rejection.
8. Earnest money will be refunded to us without any interest thereof if our tender is not accepted.

Enclosed as above.

BUYER'S SIGNATURE

Buyer's Name & Seal



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**TERMS & CONDITIONS FOR DISPOSAL**

1. In case of acceptance of the successful bid, a communication to that effect will be sent only to the successful tenderer through email and/or mobile number as provided. The successful tenderer shall be requested to come for discussion to ensure smooth transition and to finalize MOU.
2. Security Deposit: The successful tenderer shall have to deposit 5% of the Price Bid in the form of Bank Guarantee or DD within 2 working days from the communication of acceptance of bid.
3. The successful tenderer shall visit our office within 7 working days to finalize terms of MOU. The successful tenderer shall pay 100% payment in advance within 15 working days from the communication of acceptance of bid or as per the terms decided in MOU.
4. Stamp duty, land registration, TANGEDCO name transfer charges, consultancy fees and any other incidental expenses shall be borne by successful tenderer.
5. The cut-off date for transfer of properties shall be within 1st March, 2018 to 16th March, 2018. The due amount against the invoices raised to TANGEDCO for the generation before cut-off date shall be receivables to TWOCIL. The successful tenderer will agree that TWOCIL will pass on the receivables to the successful tenderer along with the rights attached thereto for an equivalent amount within the agreed framework. This amount shall be over and above the price bid. The successful tenderer shall provide the necessary support for the same and shall bear any incidental charges / fees / taxes in this regard.
6. The Properties are offered for sale strictly on “as is where is and whatever there is” and “no-complaint” basis. The successful tenderer can satisfy themselves by site visits and examination of the various documents at our head office.
7. The dues of any local authority or municipal corporation or any other statutory or other dues if any outstanding in respect of the Properties offered for sale shall be the responsibility of the successful tenderer only. So far, we are not aware of any such dues.

8. Operation & Maintenance (O&M) of Wind Turbine Generator Sets (WTG): TWOCIL has entered into agreement with Suzlon Global Services Limited (Suzlon) upto March, 2018. TWOCIL would not be responsible for O&M of WTGs after cut-off date.
9. Insurance: TWOCIL has taken insurance for WTG upto March, 2018. TWOCIL would not be responsible for taking insurance of WTGs after cut-off date.
10. TWOCIL would not be responsible for any other expenses regarding the WTGs after cut-off date.
11. No consultancy fees / service charges shall be payable by TWOCIL to any intermediary party or agent. The successful tenderer should bear such charges if any.
12. Offers which do not meet tender requirements either technically or commercially are liable for rejection. TWOCIL reserves the right to accept or reject any or all tenders either in whole or in part without assigning any reasons whatsoever.
13. All disputes are subject to Kolkata jurisdiction only.
14. For any further details, queries can be sent to [anand@tidewaterindia.co.in](mailto:anand@tidewaterindia.co.in)

**ANNEXURE - A**

**Details of properties for Sale on “As is Where is Basis”**

1. The properties for sale are 2 numbers of Wind Turbine Generation Sets (WTG) of 1.5 MW each in Tamil Nadu State under jurisdiction of Tirunelveli Distribution Circle.
2. Both WTGs have been commissioned on 17.03.2010.
3. Each WTG comprises mainly of the followings:
  - (a) S82 Suzlon 1.5 MW Wind turbine generator components such as Distribution transformer, Tubular Tower, Nacelle, Hub, Controller (Micro Processor) & associated hardware & software, set of 3 rotor blades etc.
  - (b) Land for the Wind Farm project
  - (c) Civil foundation & Electrical works for the Wind Farm project had been completed for commissioning purpose
4. The WTGs are HT.SC. No. 3045 (TP 177) and 3046 (TP 173). The WTGs are Suzlon make (S82) of 1.5 MW each. The details of WTGs are as follows:

S. No.	Latitude (Degree Minutes Seconds)	Longitude (Degree Minutes Seconds)	Survey No.	Unique Identification No. HTSC No.	Location
1.	N 8 19 25.9	E 77 46 14.4	SF. No. 1154 / 1A2A (P)	3045, dt 17.03.10	Kasthuriengapuram Village, Taluka Radhapuram, District Tirunelveli, Tamil Nadu
2.	N 8 19 25.5	E 77 44 11.8	SF. No. 18/1C (P)	3046, dt 17.03.10	Kumbikulam Village,, Taluka Radhapuram, District Tirunelveli, State Tamil Nadu, India.

5. Presently, the energy generated from the WTGs is being sold to Tamil Nadu Generation and Distribution Corporation Limited (TANGEDCO) at the rate of Rs 3.39 per unit as per the terms and condition of the Power Purchase Agreement (PPA) dated 17.03.2010 signed with Tamil Nadu Electricity Board (TNEB) which has been restructured on 01.11.2010 into TNEB Limited, TANGEDCO and Tamil Nadu Transmission Corporation Limited (TANTRANSCO).
6. The Properties are offered for sale strictly on “as is where is and whatever there is” and “no-complaint” basis. The successful tenderer can satisfy themselves by site visits and examination of the various documents at our head office.

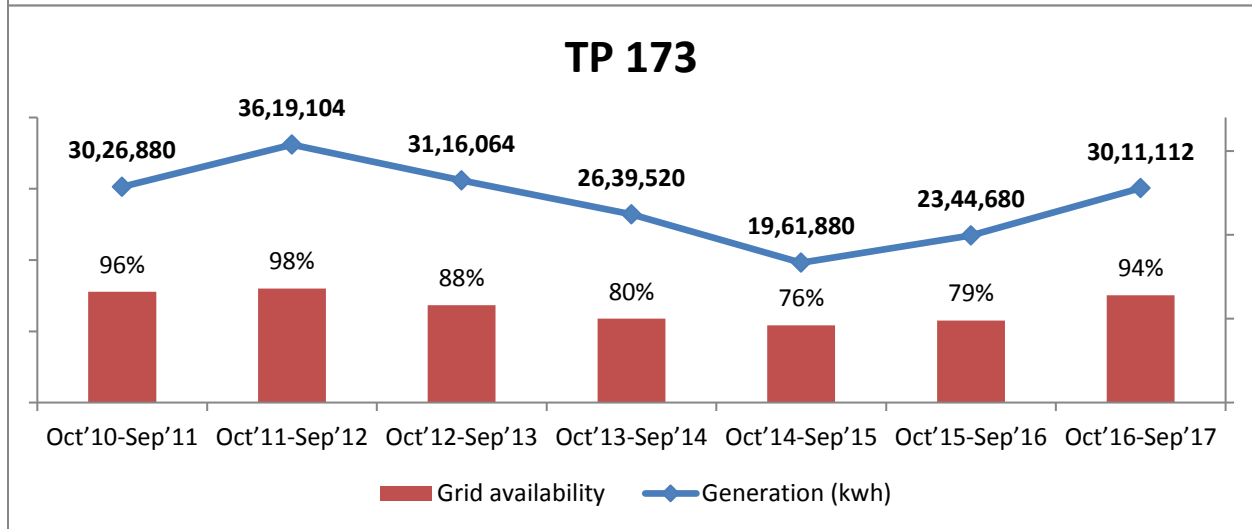
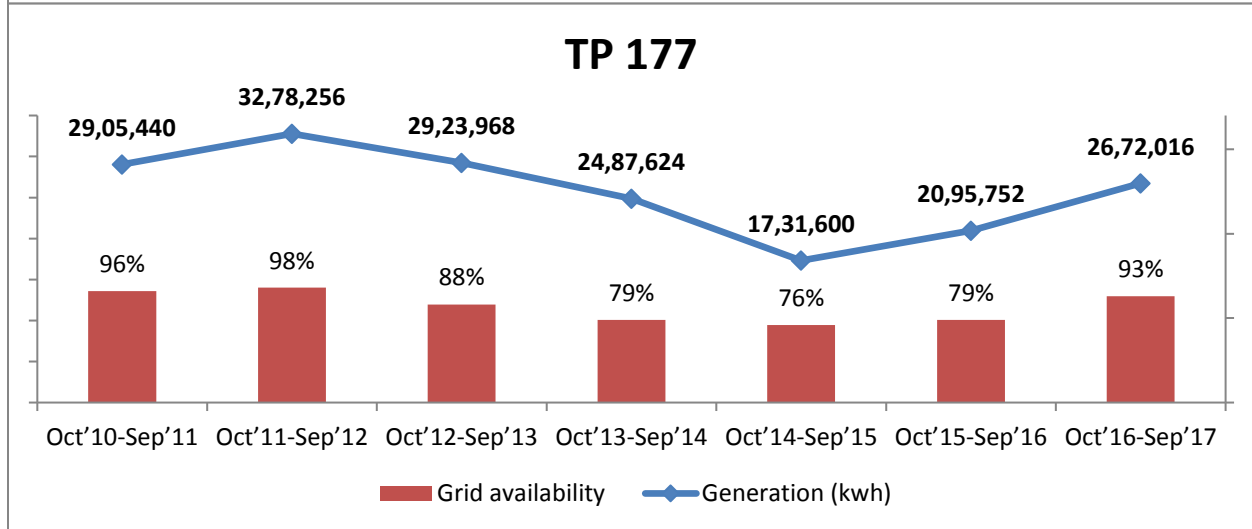
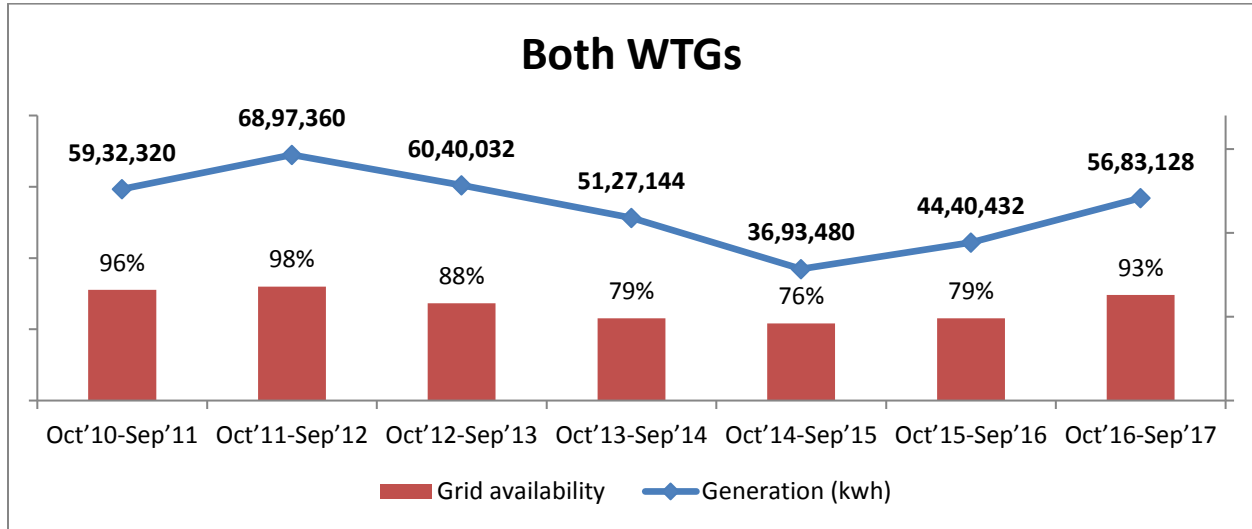
7. Generation details:

<b>Both WTGs</b>	Oct'10- Sep'11	Oct'11- Sep'12	Oct'12- Sep'13	Oct'13- Sep'14	Oct'14- Sep'15	Oct'15- Sep'16	Oct'16- Sep'17
Generation (kwh)	59,32,320	68,97,360	60,40,032	51,27,144	36,93,480	44,40,432	56,83,128
Grid availability	96%	98%	88%	79%	76%	79%	93%

<b>TP 177, HTSC 3045</b>	Oct'10- Sep'11	Oct'11- Sep'12	Oct'12- Sep'13	Oct'13- Sep'14	Oct'14- Sep'15	Oct'15- Sep'16	Oct'16- Sep'17
Generation (kwh)	29,05,440	32,78,256	29,23,968	24,87,624	17,31,600	20,95,752	26,72,016
Grid availability	96%	98%	88%	79%	76%	79%	93%

<b>TP 173, HTSC 3046</b>	Oct'10- Sep'11	Oct'11- Sep'12	Oct'12- Sep'13	Oct'13- Sep'14	Oct'14- Sep'15	Oct'15- Sep'16	Oct'16- Sep'17
Generation (kwh)	30,26,880	36,19,104	31,16,064	26,39,520	19,61,880	23,44,680	30,11,112
Grid availability	96%	98%	88%	80%	76%	79%	94%

8. The generation had dropped during mid-years mainly due to reduction in grid availability. It is understood that there is a significant improvement in infrastructure to improve the grid availability. This is also evident from the generation of the recent period as shown above. It can be projected that grid availability shall improve further.
9. Tamil Nadu has the established system of meter at the specific WTG. This system ensures that maximum units are getting billed.
10. The successful tenderer can continue to sale energy to TANGEDCO. Alternatively, the successful tenderer can enter into Energy Wheeling Agreement with TANGEDCO and sale energy to third parties. TWOCIL may also purchase the energy from the successful tenderer for the requirements of its factories located in Tamil Nadu if rates are competitive.



**ANNEXURE - B**  
**General Information about the Bidder**

1.	Name of the Firm / Organization / Individual	
2.	Address & Phone / Fax No.	
3.	Status of the firm (whether Company Proprietary / Partnership / Pvt Ltd/ Ltd)	
4.	Date and year of establishment and Registration number	
5.	Name of Directors / Partners / proprietors along with Address and telephone numbers	
6.	Whether registered for GST ? If yes, mention number and date.	
7.	Name of Bankers and their details.	
8.	Financial details for the last 3 years (Balance sheets, P&L Accounts / IT Returns)	
9.	Any other relevant details	

**(Signature of Bidder with official seal)**

**ANNEXURE - C**  
**Commercial Offer**

WTG UNIT	AMOUNT IN INR.
<b>BASIC PRICE OFFER FOR WTG HT.SC.NO. 3045 (TP 177)</b>	
<b>BASIC PRICE OFFER FOR WTG HT.SC.NO. 3046 (TP 173)</b>	
<b>TOTAL BASIC PRICE BID</b>	

**Amount in Words: Rupees** \_\_\_\_\_

**Please note:**

1. Above are Basic prices exclusive of all taxes, duties, payments etc. All such taxes, duties, payments if any shall be borne by tenderer.
2. Price offer Validity: The offer is valid for 120 days from the date of opening of the tender for acceptance.

**(Signature of Bidder with official seal)**